



The Blow in Blanket Contractor's Association was formed as a non-profit trade association years ago by some of the top insulation contractors in the country. Their vision gave BIBS® contractors the training and tools they needed to become the best in the industry. Thirty years later BIBCA continues to raise the bar, challenging our members to new levels of success and professionalism each year.

From an initial membership of just a few determined professionals, BIBCA has grown to include several hundred of the nation's top insulation companies. These companies abide by a strict code of ethics. They use only the best materials, and continually invest in their skilled crews through BIBCA's ongoing training and recertification programs.

Because today's builders and consumers are more educated than ever, the demand for BIBCA certified companies has grown. People want to know that they're working with professionals, and BIBCA provides them this assurance. Members join BIBCA each year because they see the value in BIBCA's vision, our top-notch training, and because they're proud to be invited into an association of top professionals in the industry.

BIBCA Vision Statement

"BIBCA certified members are the best trained, highly professional, most successful insulation contractors working together with industry partners to make BIBS a household word."



•Blow-In-Blanket System® (BIBS) is a registered trademark of Blow In Blanket, LLC

www.bibca.org

Toll Free 866-330-2427



The Value of BIBCA



Benefits of BIBCA

Technical Support

Whether you're a builder, homeowner, or member, BIBCA's responsive staff will help you find answers to tough questions. Through the experience and support of fellow BIBS dealers, industry manufacturers, and other building science partners, our wealth of knowledge is just a phone call away.

Training

BIBCA's cornerstone is our training program. The BIBCA Certified Installer program was the first of its kind in the industry, and continues to evolve. We're meeting members' needs by launching online recertification and testing in 2008. We also know the value of hands-on training, and offer numerous regional training opportunities for members each year. BIBCA members know that well-trained installers mean success in a competitive market. BIBCA's Certified Installer program is still the most comprehensive, professional, affordable course in the industry. BIBCA training is available to members only, and the prestigious Certified Gold status is granted to companies who exceed minimum training requirements.



Exhibits and Educational Materials

Roaming exhibit equipment is in use by BIBCA members all over the country. Because we want to spread the word about our great product and the professionalism of our members, these booths travel throughout the membership at no charge. Our members educate homeowners, builders, and architects through our affordable exhibit and educational materials including video tapes, literature, testing demonstrations, and samples.

Density Test Kits - Available to members only insure the quality installation consumers expect.

On-site quality assurance and testing is a key factor in BIBS®. BIBCA produces density kits that assure BIBS is installed correctly. These kits are available to BIBCA members only, and are used in all areas of the US and Canada.



Customer Referrals

BIBCA matches eager consumers with qualified contractors every day. Through our toll free referral service and our web site, builders, homeowners, and architects are referred to members by the hundreds. BIBCA checks the status of each contractor, shares details with the consumer about their training and experience, and makes the match. Non members are not endorsed by BIBCA.

Affinity

One thing that keeps BIBCA members going strong is our affinity program. This program offers business products such as airfare, technology, banking, and equipment to our members at a reduced cost. This win-win program keeps costs down for BIBS® dealers which makes it easier for our members to stay competitive. In turn, these best-practices companies stay around to benefit the entire building industry.



Networking

BIBCA members are a select group of professionals who have a lot in common. Our Association is the glue that holds them together as they work to educate the industry and grow their businesses. For some members, BIBCA is not just another non-profit, it's family.

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Industry Support

There are cheaters out there. These contractors are not licensed or trained to do BIBS® and do not use approved materials. They side-step the time and expense of doing it right, and offer a cheap imitation system. BIBCA supports our members by educating builders, inspectors, architects, and homeowners on the difference between a cheater and a legitimate BIBS® dealer.

Partners

BIBCA's network of partners includes all the big names in insulation today. Fiberglass manufacturers CertainTeed, Knauf Insulation, and Johns Manville provide approved fiber. Licensing and quality netting is supplied by BIB, LLC and the strength of parent company Service Partners keeps BIBS growing and changing to meet industry needs. These partners all have one goal in common, to help Certified BIBS® dealers succeed. To do this, they contribute significant support to members through the non-profit structure BIBCA provides.



For more info call **866-330-2427**
or email info@bibca.org

online at www.bibca.org
A top resource for information and referrals